

Its Your Move My Million Dollar Method For Taking Risks With Confidence And Succeeding At Work And Life

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Its Your Move My Million

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Josh "the Shark" Altman of Bravo's hit series Million Dollar Listing Los Angeles reveals his trade secrets for success, offering aspiring entrepreneurs and established professionals tips and insights for trusting your gut and outsmarting the competition. On television to millions of views, one-on-o

It's Your Move: My Million Dollar Method For Taking Risks ...

In It's Your Move, one of the stars of Bravo's hit TV series Million Dollar Listing Los Angeles shares invaluable and street-smart strategies for how to build your confidence, establish your reputation, master the knowledge you need to succeed, take the right risks, and course correct when you make a mistake. Drawing on his experiences negotiating multi-million dollar deals and offering impeccable service to his celebrity and high-profile clients, Altman shows you all the right moves to help ...

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It's Your Move: My Million Dollar Method For Taking Risks ...

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its your move my million dollar method for taking risks with confidence and succeeding at work and life by josh altman epub business 11mb one of the stars of bravos hit series million dollar listing los angeles reveals his trade secrets offering aspiring entrepreneurs and established Its Your Move My Million Dollar Method For Taking Risks

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A Wall Street Journal Bestseller One of the stars of Bravo's hit series Million Dollar Listing Los Angeles reveals his trade secrets, offering aspiring entrepreneurs and established professionals tips and insights to help them outsmart the competition. Josh "the Shark" Altman has achieved extraordinary success in a traditional industry and in the most competitive real estate market in the country—all without being “discovered” or catching the proverbial big break. He worked for it. He figured it out. He failed. He learned. He wrote his own script. The key to his success? Confidence-informed, intelligent, calculated confidence. Calculated confidence means training yourself in your chosen field, knowing it so well that you can trust your gut instincts to guide you towards the best possible option. When key opportunities present themselves, you are ready to seize them. In It's Your Move, one of the stars of Bravo's hit TV series Million Dollar Listing Los Angeles shares invaluable and street-smart strategies for how to build your confidence, establish your reputation, master the knowledge you need to succeed, take the right risks, and course correct when you make a mistake. Drawing on his experiences negotiating multi-million dollar deals and offering impeccable service to his celebrity and high-profile clients, Altman shows you all the right moves to help you become better, stronger and more effective—whatever your profession or ambitions.

Land the deals you want and develop your instincts with million-dollar negotiation techniques After selling over \$3 Billion in real estate, including the most expensive one-bedroom house in history, Josh Altman, co-star of the hit show Million-Dollar Listing Los Angeles, wants to teach you the real estate sales and negotiation tactics that have made him one of America's top agents. Buying or selling a house, whether for a client or yourself, is one of the most important (and most stressful) deals anyone can make, demanding emotional intelligence and a solid set of negotiating skills. But by mastering the same techniques that sell multi-million-dollar homes in Bel Air and Beverly Hills, you can attract buyers and close deals on any property. Josh breaks down the art of real estate into three simple parts. First, he'll help you get business in the door during the Opening. Then he takes you step-by-step through the Work: everything between the first handshake and the last. And finally, the Close, the last step that ensures all your hard work pays off as you seal the deal. Learn how to open with a prospect, work the deal, close, open, and repeat Build and market your reputation, creating more sales opportunities Develop the traits of a closer in you and your team Drive the deal forward and get the best price for your property by creating desire, scarcity, and demand Successful real estate sales are driven by the same principles, whether they happen in the Hollywood Hills or just down the street. Josh wants to put those principles, and the techniques for applying them, in your hands. Learn them and discover what you can achieve.

MEN HAVE A GAME PLAN FOR PICKING UP WOMEN. NOW IT'S TIME FOR YOU TO MAKE YOUR MOVE. In his popular Love Systems dating bootcamps, famed pickup artist and dating coach Nick Savoy has taught tens of thousands of men how to attract and seduce the women they desire. Now, after watching countless interactions between the sexes-and hearing what men really think about women, dating, and playing the game-Savoy is sharing his best-kept secrets and proven pickup tips with today's single women. HERE'S WHAT MEN WILL NEVER TELL YOU... UNTIL NOW. Why he won't return your calls. Why it's too soon to send a text. Why you never seem to meet the right guy. What he really thinks about you and your BFFs. You'll learn all this and more in this indispensable guide to the other side of dating. Discover how to: Attract any man you want-even the one who ignores you-and avoid the nine fatal "attraction killers" when talking to him Turn a guy who's "just a friend" into something more Use the "Instant Lie Detector" test to make sure Mr. Right is for real Learn the shocking truth about what does and doesn't matter to men about your looks, including six simple fashion tips Initiate "The Talk"-without scaring him away . . . and much more. Whether it's a one-night stand, second date, or long-term relationship, this is the ultimate book for helping women get what they truly want.

You Can Have the Life You Want You're on the brink of life! Sure, you've had one for a while now, but the teen years are the prime time to define the rest of your life. But how, realistically, can you secure a regretless future in the face of so many major, life-changing decisions? Now, by asking just one simple question, you'll make the best decision every time. And a bright future—one with no lumps in your throat, sinking sensations in your chest, or weight on your shoulders—will be yours! From dating dilemmas to career aspirations, you can confidently chart a successful course in every area of your life. But no one else will do it for you. It's entirely up to you. Yesterday You made a choice. Today It's no big deal. Tomorrow You're wondering, What was I thinking?! Now, by asking just one simple question, you can avoid regret before it defines your life. This powerful question will enable you to navigate your way to the life you've always wanted. Many consider this the best question ever. You are about to find out why! It's your life. And life is full of choices. What kind of choices will you make? It's up to you! Story Behind the Book After continually making decisions that were short-sighted and hasty, Andy Stanley sought counsel. In Ephesians 5:15 he read, “Be very careful, then, how you live—not as unwise but as wise.” It was there that Andy discovered what he considers to be the best question ever, and it is presented here in this book for teen readers. The goal is for the younger generation to grasp the power of this question, and as they face major (and minor) life decisions, they will make them with confidence. As they move forward making sound decisions every time, they'll guarantee themselves a future with no regrets!

From the coauthor of "Training from the Heart" comes a motivational book on living one's best life at home or at work.

Enjoy the sound of buses racing along the highway through this ingenious multi-sensory tool. When a child goes over picture books, he sees with his eyes, listens with his eyes, smells the pages with his nose and touches them with his hands. It's a multi-sensory experience that makes complex concepts become simpler. Buy a copy today!

The world is changing. Markets have crashed. Jobs have disappeared. Industries have been disrupted and are being remade before our eyes. Everything we aspired to for “security,” everything we thought was “safe,” no longer is: College. Employment. Retirement. Government. It's all crumbling down. In every part of society, the middlemen are being pushed out of the picture. No longer is someone coming to hire you, to invest in your company, to sign you, to pick you. It's on you to make the most important decision in your life: Choose Yourself. New tools and economic forces have emerged to make it possible for individuals to create art, make millions of dollars and change the world without “help.” More and more opportunities are rising out of the ashes of the broken system to generate real inward success (personal happiness and health) and outward success (fulfilling work and wealth). This book will teach you to do just that. With dozens of case studies, interviews and examples—including the author, investor and entrepreneur James Altucher's own heartbreaking and inspiring story—Choose Yourself illuminates your personal path to building a bright, new world out of the wreckage of the old.

Fernando Soto dreamed of owning a business. For years he worked and struggled, never imagining that he could have a better life and then one day he woke up and believed that he could. In What's Next for You?, Mr. Soto shares the secrets to the fulfillment of his dream. But guess what? It's no secret at all. Living your dream is possible through hard work, dedication and an unrelenting will to succeed. Today, Mr. Soto owns a contract janitorial services company that services a broad range of clients in a variety of industries, from small office clients to automobile dealerships, manufacturing facilities, office buildings, medical practices and universities. One of his largest clients has annual revenues exceeding \$550 million with over ten thousand employees! He built his business from the ground up, taking notes and sketching his ideas on the manufacturing floor where he worked for years as an employee. The company where he last worked is now one of his valued clients. "Anything is possible," Mr. Soto says. Just keep your dream front and center and with Mr. Soto's help, you could be living your dream life, too.

Join the twins as they explore the rocky beach and we practice Chinese "almost counting vocabulary." The story is completely translated to English, with both bopomofo and pinyin for Chinese pronunciation help. There are many notes reviewing and explaining Chinese grammar and word choices.

It's Your Move is about achieving maximum potential as a player. The book gathers questions that have been asked of Dom Famularo during his private teaching career for 30 years, which includes many master classes,

clinics, large drum expos, and 40 years of professional playing. The included exercises are vignettes to spark fun and creativity. This book is for your hands and your feet, on the drum pad and the drumset. The title of the book means it's up to you and your desire be a better player. Dom offers the seeds of ideas, now the student must react. It is the student's choice.

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